



Engineering Staff College of India
Autonomous Organ of The Institution of Engineers (India)
Old Bombay Road, Gachi Bowli, Hyderabad – 500 032. TS India

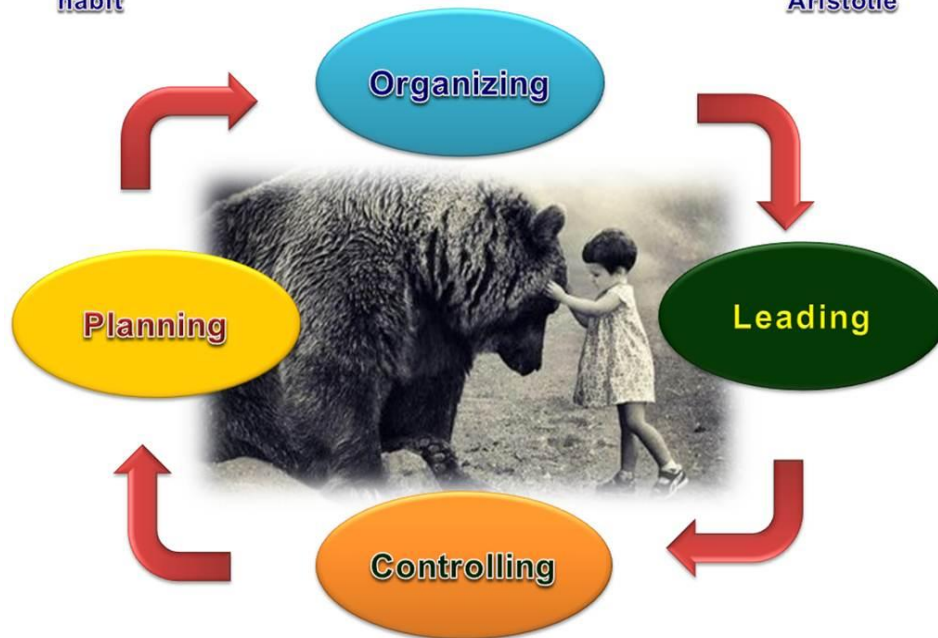


Management and Technology Division

PROFESSIONAL DEVELOPMENT PROGRAMME
Enhancing Managerial Excellence
for
Middle & Top Level Executives

01-03 Mar 17

We are what we repeatedly do, Excellence, then, is not an act, but a habit
Aristotle



(An ISO 9001:2008 Certified, AICTE & CEA Recognized Institution)

INTRODUCTION:

Managing is all about acquiring a comprehensive set of skills. Performance is a function of how well these skills are applied.

Ordinary capabilities and ordinary managerial skills are grossly inadequate to meet the exacting performance and quality standards demanded in today's era of merciless competition and ever increasing challenges, particularly to the power sector.

Experiences show that use and application of these skills gets coloured by the cultural flux in the organisation. Even the best of the skills become victim of cultural setting. Excellence is in a way a culture. And culture is a combination of several factors like, rites and rituals, values and ethics, traditions and styles of transactions, behaviours and tolerances for mediocre performances

Customers today demand excellence in every aspect of delivery of products and services combined with very high standards of quality, generating an experiencing that they have received full value for the Money they are spending. Satisfaction is taken for granted, their demand is for excellence.

The above objectives can only be achieved in organizations by having a sustained effort to develop excellence in each & every aspect of Human processes, productivity, performance, products and profitability (Factors - HXP⁵). Among these six Key Result Areas (KRAs), the vital element is Human Resource, which in turn manages the other five KRAs.

It is the way that managers handle every small transaction in a big way rather than looking for doing big things, that makes the difference. Excellence is more of a habit.

This programme on Managerial Excellence is aimed at providing the necessary inputs: both conceptual as well as practical transferrable to work place. Enabling today's Managerstodevelop capabilities of achieving Managerial Excellence and consequential benefits in performance.

Objective

- Provide understanding of the concept and impact of Managerial Excellence
- Help Identifying factors that contribute to Managerial Excellence
- Examine each of these factors and their importance
- Sensitize the participants to evolve strategies to achieve Managerial Excellence in their existing scenario.

Course Coverage

The following topics will be covered during the programme:

- Managerial Excellence – Overview & Significance
- The challenges Managers Embrace
- Managerial Roles & Skills
- Managing Change
- Strategies of Excellence
- Culture and Ethics
- Value Driven Management
- Structured Team working
- The Essential Skills of a Managerial Excellence
- Self-Awareness & Self-management key to excellence
- Rapport Building techniques
- The ladder of Manager - Leader- Coach
- Stress Management Techniques like Meditation Exercises etc
- Group Presentation / Case Study.

METHODOLOGY

To make the programme effective we will have small group activities, video clips, self-assessing instruments and interactive sessions: whole programme will be experiential, using NLP and TA and other techniques. Participants from various organisations in groups will benefit more. Learning's from the class room are transferable to work place with ease All the sessions will be interactive demanding active participation from all the members. CMI will be the main method of instruction

RESOURCE PERSON:



Mr.
Padma
Kumar



Dr. Vivek
Modi



Prof. Abhiram Krishna,
Director, South State
Business School



Ms. Sudha Kolluru

Besides **ESCI** faculty, experts from industry, research establishments and academia will be facilitating the sessions.

TARGET PARTICIPANTS

Executives in Industry both in Public and Private Sectors, Engineers / Managers in Production / Process / Service sectors, Scientists working in Research Laboratories, Engineers and Professionals from Governments, Private sector and Public Sector Undertakings (from product, process and service sectors), and Professors, Admn. Officers / Executives of various NIT's, Universities and Engineering colleges will find the programme useful.

BENEFIT TO THE PARTICIPANTS

- Understand Managerial Excellence in all its aspects and harnessing its potential to reap benefits to self and the organisation.

- Develop an agenda for improving effectiveness of individual style Empowering subordinates to maximize performance Understand factors that impact teamwork and Motivation
- Provide strategies for organizations to transform themselves and keep their competitive edge in an ever-shifting business environment.
- Exposure to new trends & techniques
- Rear opportunity for experience sharing and establishing network with several experts and participants from various organisations across the country.

PROGRAMME VENUE, DATES & TIMINGS

Venue: Engineering Staff College of India (ESCI) Campus, Old Bombay Road, Gachi Bowli, Hyderabad. 500032. TS, India.

Dates

01-03 March 2017

TIMINGS

On the first day Registration will commence at 0900 h. On all other days the programme timings will be from 0945-1715 h with breaks in between for tea and lunch.

COURSE DIRECTOR



Gp Capt (Retd) BS Phillora BE (ETC), AE (L), MMS (DS), M Phil, FIE, Certified Lead Auditor ISO9001:2008

Dean of Studies ESCI &

Sr. Faculty, Management & Technology Division, ESCI

COURSE FEE

₹ .15000/- (**Residential Fee**) per participant. Fee includes, course material, course kit, twin-sharing/single AC accommodation as per availability, breakfast, lunch, dinner, tea / coffee and snacks during the actual days of training programme.

DISCOUNTS:

- ❖ **Non-Residential Fee**- 10% discount on course fee is allowed for non-residential participants.
- ❖ **Group Discount:** Additional 10% discount for three or more participants, if sponsored by the same organization.

(All discounts are applicable only if fee is received at ESCI before the commencement of the programme.)

Service Tax as applicable (@ 15%) is to be paid extra over and above the training fee, as training is also brought under the purview of Service Tax in Finance Bill 2010. **PAN Card No AAATT3439Q; Service Tax registration No AAATT3439QST008.** (Under commercial training or coaching services- Clause 65 (105) (ZCC) of Finance act 1994)

Programme fee is to be paid in favour of "IE (I)-Engineering Staff College of India" in the form of demand draft payable at Hyderabad at par cheques payable at any Bank Branches.

Alternatively the payment may be made by **Electronic Fund Transfer (EFT)** to ESCI - SB A/c No. 10007111201 with The SBI, PBB, Rajbhavan Road Branch, Khairatabad, Hyderabad-500004 by RTG's/ NIFT/IFSC/ Code No. SBIN 0004159 – MICR No.500002075. **While using EFT/Draft method of payment, kindly forward a covering letter giving details on the name of the participant/s, Title and the programme schedule or our invoice reference for proper accounting.**

REGISTRATION:

Online registration shall be available on ESCI website. ([URL:www.escihyd.org](http://www.escihyd.org))

To register, manually please send your nominations giving details of name, designation, contact address, email address, mobiles no, telephone and fax number of the participant along with the details of mode of payment of fee, addressed to:

Head, Management & Technology Division

Engineering Staff College of India

Old Bombay Road, Gachi Bowli, Hyderabad 500 032, TS, India

Phone : Direct 040 6630 4111& 6630 4112&, 6630 4105

Fax : 040-23000336& 04066304103

Email: mt@escihyd.org,

Contact: Mr. GNM Rao
Programme Manager
Mob: 0 9866431555

CERTIFICATION

A certificate of participation will be awarded to each participant on conclusion of the programme.

GENERAL INSTRUCTIONS:

- ESCI encourages participants to present case studies from their respective organizations.
- For the convenience of outstation participants, ESCI will facilitate pick-up and drop from Airport / Railway Stations / Bus Stations, if travel plans are received at least 3 days in advance along with mobile number by fax or email. The charges shall be paid by the participant directly to the Cab.
- ESCI provides complimentary accommodation and boarding to the participants one day before commencement (Check-in 1200 h) and one day after conclusion (Check-out 1200 h) of the programme duration. Overstay charges will be applicable as per ESCI rules (subject to availability of accommodation)
- Well developed Information Centre and Internet facilities are available to the participants.