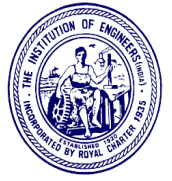




Engineering Staff College of India

Autonomous Organ of The Institution of Engineers (India)

Old Bombay Road, Gachi Bowli, Hyderabad – 500032, T.S, India



QUALITY & PRODUCTIVITY DIVISION

Continuing Professional Development Program on

Total Quality in Purchase Process

(Including ERP & e-Procurement)

13 – 15 September, 2017



(An ISO 9001:2008 Certified, AICTE & CEA Recognized Institution)

Centre for Promotion of Professional Excellence

INTRODUCTION

Purchasing and Supply functions are now recognized as two of the most important among core business processes. In an increasingly complex and dynamic environment, today's organizations are continuously looking for new ways to remain competitive. Purchase function can help provide a sustainable competitive advantage by improving product & service performance while simultaneously reducing cost. **Purchasing is now seen as more of a strategic function that can be used to control bottom-line costs. Companies are also seeking to improve purchasing processes as a means of improving productivity, customer satisfaction and also increasing profit.**

In the present competitive world, strategic purchasing and supply management is more than just negotiating a deal with suppliers. It is about efficiently managing all the processes relating to purchasing. **Application of Total Quality approach is the only way to improve purchasing process and sub processes to achieve organizational excellence.**

OBJECTIVES

- To incorporate the knowledge of Quality Assurance, Quality Systems, Supplier evaluation and TQM Principles.
- To apply statistical tools to improve purchasing process
- Benchmark the best practices of leading Indian/multinational organizations to achieve Organizational Excellence.

COVERAGE

- Concept of Quality management /Quality Assurance of purchased products
- Application of ISO:9001 / ISO : 9004 Systems.
- Supplier Selection, Assessment, Evaluation and Monitoring- Best Practices
- Application of statistical tools in Purchase Process for continuous Improvement
- Legal aspects in Purchase
- Negotiating Skills
- ERP, e-Procurement
- Supply Chain Management
- Vigilance in purchasing
- Application of Advanced Management Tools in Purchasing viz: TQM, Six Sigma, LEAN etc.
- Best Practices in purchasing Case studies / Group discussions

METHODOLOGY

The program will be conducted in an interactive environment providing scope for discussions. Emphasis will be on a highly participative style of learning through lectures, group discussions etc.

TARGET PARTICIPANTS

- Executives from State & Central Government / Public & Private Sector organizations responsible for Purchasing, Contracts ,Tendering and Procurement.
- Functional heads / Senior executives who have purchasing responsibilities as part of their job function.
- Executives from all organizations responsible for Supplier Assessment / Surveillance / Vigilance etc.
- Executives involved in QC / QA.

PROGRAMME VENUE, DATES & TIMINGS

Venue: Engineering Staff College of India (ESCI) Campus, Old Bombay Road, Gachi Bowli, Hyderabad - 500032. Telangana State, India.

Dates: 13 - 15 September 2017 (3 Days)

Timings: On the first day Registration will commence at 0900 hrs. On all other days the program timings will be from 0945 - 1715 hrs with breaks in between for tea and lunch.

COURSE ADVISOR

Shri S K Verma, Chief Mentor – Engineering Staff College of India

COURSE DIRECTOR

Shri D Sheshadri - Head – Quality & Productivity Division, Engineering Staff College of India

FACULTY

Apart from core internal faculty, experts from industry, consulting firms, government organizations, academic and research institutions and others will share the sessions.

COURSE FEE

Rs.16,500/- (Residential) + 15% Service Tax per participant. Fee includes, course material, course kit, twin-sharing/single AC accommodation as per availability, breakfast, lunch, dinner, tea / coffee and snacks during the actual days of training program.

DISCOUNTS

- ❖ **Non-Residential Fee:** 10% discount on course fee is allowed for non-residential participants.
- ❖ **Group Discount:** Additional 10% discount for three or more participants, if sponsored by the same organization.

(All Discounts are applicable only if fee is received at ESCI before commencement of the program)

Service Tax as applicable is to be paid extra over and above the training fee, as training is also brought under the purview of Service Tax.

PAN Card No AAATT3439Q;

Service Tax registration No AAATT3439QST008 (under Commercial Training or Coaching Services – clause 65 (105) (ZC) of Finance Act – 1994).

Program fee is to be paid in favour of “**IE(I)--Engineering Staff College of India**” in the form of demand draft payable at Hyderabad.

Alternatively the payment may be made by **Electronic Fund Transfer (EFT)** to ESCI - SB A/c No. 10007111201 with The SBI, PBB, Rajbhavan Road Branch, Khairatabad, Hyderabad-500004 by **NEFT/ RTGS/ IFSC Code No. SBIN 0004159 – MICR No.500002075**.

While using EFT method of payment, please ensure to communicate us your company name, our invoice reference and program title.

REGISTRATION

Online registration shall be available on ESCI website.

To register, manually please send your nominations giving details of name, designation, contact address, email address, mobiles no, telephone and fax number of the participant along with the details of mode of payment of fee, addressed to:

The Head

**Quality & Productivity Division
Engineering Staff College of India,
Gachi Bowli, Hyderabad – 500032,**

Phone: 040 - 23000465 / 23000466 Ext. 4108, 4109, 4110, 4132, 4133

Direct Phones: 040 – 66304108, 109, 110, 132, 133 Fax: 040 - 23000336

E mail: qp@escihyd.org URL: www.escihyd.org

CERTIFICATE

A certificate of participation will be awarded on conclusion of the program.

GENERAL INFORMATION

- ESCI encourages participants to present case studies from their respective organizations.
- For the convenience of outstation participants, ESCI will facilitate pick-up and drop from Airport / Railway Stations / Bus Stations, if travel plans are received at least 3 days in advance along with mobile number by fax or email. The charges shall be paid by the participant directly to the Cab.
- ESCI provides complimentary accommodation and boarding to the participants one day before commencement (Check-in at 1200 hrs.) and one day after conclusion (Check-out at 1200 hrs.) of the program duration. Overstay charges will be applicable as per ESCI rules (subject to availability of accommodation)
- Well developed Information Centre and Internet facilities are available to the participants.