



ENGINEERING STAFF COLLEGE OF INDIA



Autonomous Organ of The Institution of Engineers (India)
(IMS [ISO 9001:2015, ISO 14001:2015, ISO 50001:2018, ISO 45001:2018],
ISO/IEC 17025:2017 Certified, AICTE & CEA Recognized Institution)
Old Bombay Road, Gachibowli, Hyderabad – 500 032. Telangana, India

Management and Technology Division

Hybrid (Offline & Online) Continuous Professional Development Programme on
Contract Management and Conflict Resolution
Engineering Projects
Dates: 25 – 27 February 2025
at ESCI Campus, Hyderabad

INTRODUCTION

These days' projects are becoming increasingly complex, due to technology advancements and influx of new materials. Each project has a large numbers of Contractors and Suppliers bound by Contracts. An intimate knowledge of the process and resulting Contract and its management is essential to realize the work /services for the best interest of the organization.

However, the process deployed result in complex contract documents particularly when we deal with international collaboration. Such contract if not prepared and managed proactively and pragmatically may result in to complex disputes, which predominantly arise from the intricacy and magnitude of the work, multiple prime contracting parties, poorly prepared and/or executed contract documents, inadequate planning, financial issues, and communication problems.

However, disputes are bound to occur in any contract and hence their timely resolution has to be done. Delay in resolution of disputes will worsen the case and therefore timely resolution of the disputes is a must. In case the disputes could not be resolved amicably, the parties are free to resort to arbitration and/or conciliation under the provisions of Arbitration and Conciliation Act. Contract Management is an unique and important discipline of Project Management, which is a blend of administrative, technical and legal aspects, with a flavor of E-Procurement and Art.

E-Procurement is the business to business purchase and sale of supplies and services over the Internet. More and more organizations are viewing the application of best practices in e-procurement as being essential skill sets needed by all employees involved in the procurement process and Contract Management.

The traditional forms of contracts are getting replaced with modern formats such as Build Own Transfer, Turnkey, EPC Contracts, and PPP models etc. The practicing professionals shall be familiar with the new mechanisms / techniques, so as to manage projects in the present scenario.

COURSE OBJECTIVE

The objectives of the programme are:

- ❖ To expose the participants to the provisions of the Contract Act in vogue, the various areas of their application, relevant procedures and methods followed in engineering contracts / agreements.
- ❖ To familiarize them with the provisions of the Arbitration Act, methods and procedures followed for dispute resolution.
- ❖ E-Procurement and Project Finance.
- ❖ Provide them an opportunity to interact and exchange ideas and experience

COURSE COVERAGE

The issues to be deliberated during the programme are:

- Overview of Contract Management and Dispute Resolution in Projects
- Benefits of effective contract management & Contract management principles
- Indian Contract Act 1872 (amended by Act 4 of 2003)
- Tender preparation, Bidding and Evaluation Process
- Procurement Procedures, including e-procurement
- Remedies for Breach and Quasi Contracts
- Alternate Dispute Resolution in Projects including Arbitration and Conciliation Act 1996
- Vigilance aspects; prevention of corruption
- Quality Control and Quality Assurance
- Project Finance Contracts-BOT, PPP, EPC/DPC-Infrastructure Finance

METHODOLOGY

Methodology of the programme includes class room Sessions with Lecture/discussion with audio visual aid, benched marked practices if any, video shows, Chalk & Talk sessions, group discussions, case studies, debates, sharing of experiences, etc. All the sessions will be interactive demanding active participation from all the members. Case Method of Instructions will be the main method of knowledge facilitation.

TARGET PARTICIPANTS

Engineers, Executives, Non Engineers, HR Executives & Professionals from Governments, Private sector and Public Sector Undertakings (from product, process and service sectors), Technical Officers, Scientific Officers, Scientists working in Research Laboratories are eligible. Regarding further eligibility organizations may contact ESCI for clarification.

RESOURCE PERSONS

Faculty consists of experts from industry, research establishments and academia besides faculty from ESCI.

PROGRAMME DIRECTOR(S)

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PROGRAMME DATES & TIMINGS

Dates: 25-27 February 2025

Timings : On the first day Registration will commence at **09:00 Hrs**. On all other days the programme timings will be from **09:45-17:15 Hrs** with breaks in between for tea and lunch.

COURSE FEE: Rs.17,000/- (Rupees Seventeen Thousand only) per Participant + GST@18% Extra. Fee includes, course material, course kit, twin-sharing/single AC accommodation as per availability, breakfast, lunch, dinner, tea / coffee and snacks during the actual days of training programme.

Online: WebEx platform.

Rs. 10,000 /- (Rupees Ten Thousand only) per participant + GST@18% Extra.

DISCOUNTS

- **Non-Residential Fee:** 10% discount on course fee is allowed for non-residential participants.
- **Group Discount:** Additional 10% discount for three or more participants if sponsored by the same organization.

Note: GST Nil for Central Govt. Departments (like DRDO, DGQA & Govt. Departments).

PAN Card No AAATT3439Q; GST No. 36AAATT3439Q1ZV. H.S. No. 999293 (Under commercial training or coaching services – clause 65(105) (ZZC) of Finance act – 1994).

Programme fee is to be paid in in favor of **“THE INSTITUTION OF ENGINEERS (INDIA) – ENGINEERING STAFF COLLEGE OF INDIA”** in the form of demand draft payable at Hyderabad. Alternatively, the payment may be made by Electronic Fund Transfer (EFT) to ESCI - **SB A/c No.0432104000039631 with The IDBI Bank Ltd., Gachibowli Branch, Plot No. 2-53/2, JNIBF, IIIT Junction, Gachibowli, Hyderabad-500032 by RTG’s/ NIFT / IFSC Code No: IBKL0000432**. While using EFT method of payment, please ensure to communicate us your company name, our Invoice reference and programme title.

CERTIFICATION

A Certificate of participation will be awarded to each participant on conclusion of the programme.

GENERAL INSTRUCTIONS:

- ESCI encourages participants to present case studies from their respective organizations.
- ESCI provides complimentary accommodation and boarding to the participants one day before commencement (Check-in 1200 h) and one day after conclusion (Check-out 1200 h) of the programme duration. Overstay charges will be applicable as per ESCI rules (subject to availability of accommodation).
- Well-developed Information Centre and Internet facilities are available to the participants free of cost.